

# Israeli Innovation and New Technologies in Cardiology



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# Background

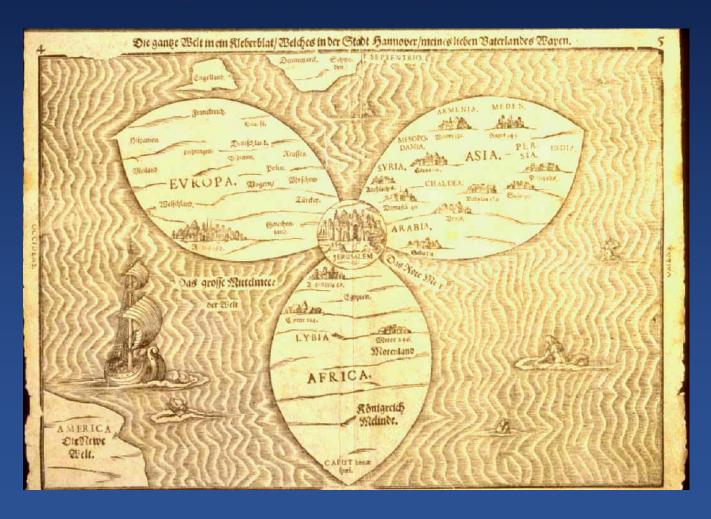
#### Israel,

- worldwide leader in innovation
- 1<sup>st</sup> worldwide (per capita) in IP and start-up companies (N~4,000)
- Backbone of the economy
  - √ 15% of GDP (\$200-billion)
  - √40% of exports (\$35 billion)
  - ✓ Invests ~4.7% of its GDP in R&D



### Center of the Universe...

### When it comes to innovation...





# Global Competitive Report of the World Economic Forum (2012-3)

- Israel's main strengths remain its world-class capacity for innovation (3rd), which rests on highly innovative businesses that benefit from the presence of the world's best research institutions geared toward the needs of the business sector.
- Israel's excellent innovation capacity is reflected in the country's high number of patents (4th).
- Its favorable financial environment has contributed to making Israel an innovation powerhouse.

#### **Israel Assets**

- Innovative thinking
  - Highly skilled workforce
    - Problem solving orientation
      - Entrepreneurial spirit



# **Military Background**

 Israeli security and military technology has been a principle driver behind developing the high-tech scene







# And the World's Most Educated Country Is...



With spiking tuition costs, insurmountable loan balances, and the unemployment rate for recent college graduates hovering around 53%, it's clear that a college education hasn't gotten the best rap lately. Despite the ongoing financial woes across the globe, though, many think that college is still worth the investment. A new study shows that we've continued to flock to institutions of higher learning, enrolling at record rates over the past few years. Not surprisingly, the percentage of adults with degrees



IMAGE SOURCE / GETTY IMAGES

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soared highest in developed nations, reaching 30% in 2010. But which of these nations can boast the status of *most* educated?

- 1. Canada
- 2. Israel
- 3. Japan
- 4. United States
- 5. New Zealand
- 6. South Korea
- 7. United Kingdom
- 8. Finland
- Australia
- 10. Ireland

# The Israeli Chutzpah



#### Israel Office of the Chief Scientist

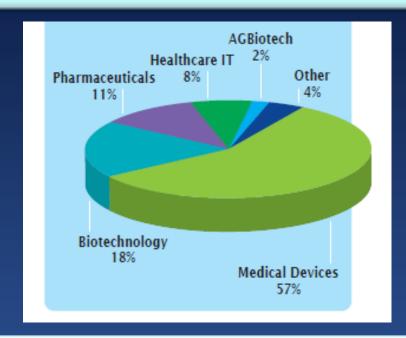
- Principal government tool to support R&D
- Unique Israeli laws to encourage R&D
- Grants programs and tax benefits
- Technological entrepreneurship
- International cooperation in R&D
- Academic-industrial cooperation.
- Life-science is defined as a preferred sector





## Israel Life Science Sector

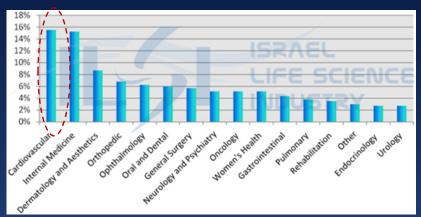
#### **Israel Life Science Industry (2012)**



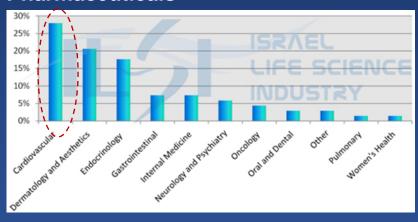
- Fast growing sector.
- Over 1,000 life science companies.
- >500 medical device companies.
- ~50 new LS companies formed /year
- ~1/3 of companies generating revenue.

### Israel Life Science Industry by Sector

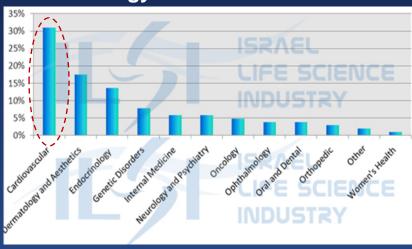
#### **Medical Devices**



#### **Pharmaceuticals**



#### **Biotechnology**



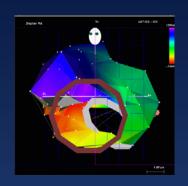
- Cardiology is the leading sector within the Israeli LS industry
- There are a~100 active Israeli medical companies in CV medicine

Source: ILSI (2012)

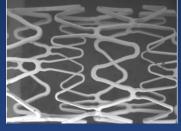
# Israel and Biotech in Cardiology

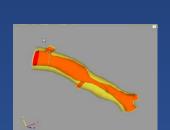




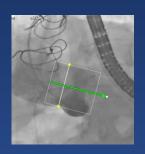


















# Edwards-LifeSciences Catheter Valve R&D









Sapien XT

Sapien 3

Centera

# The Medtronic-Engager<sup>TM</sup> TA Heart Valve



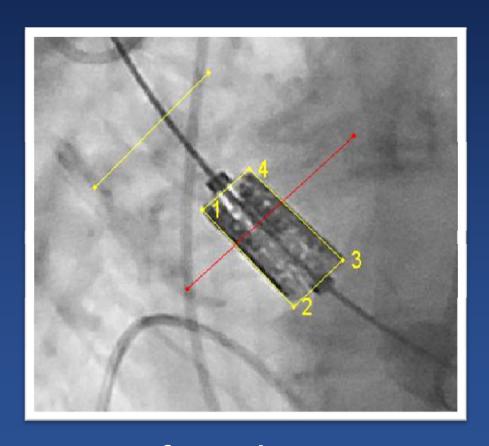


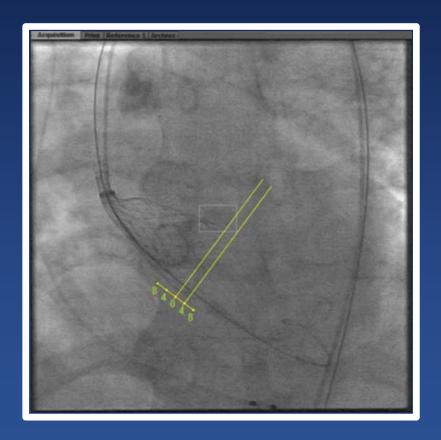


2011 moved away

# C-THV Navigation and assessment tool for TAVR







**C-THV for Sapien** 

**C-THV for CoreValve** 

# On line vessel and stent enhancement technology









# Electro-magnetic Guided lab for EP and Coronary angio

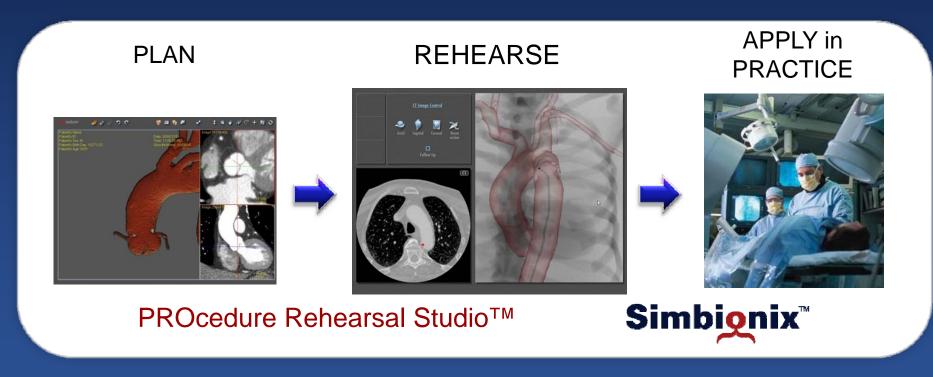






#### **Patient Specific Simulation**

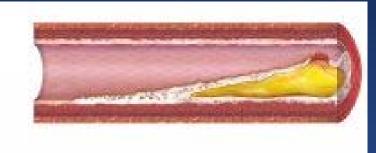
Simulators allow to practice complex cardiac procedures

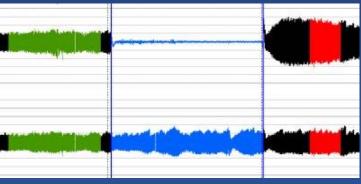


# Detection of Arterial Function



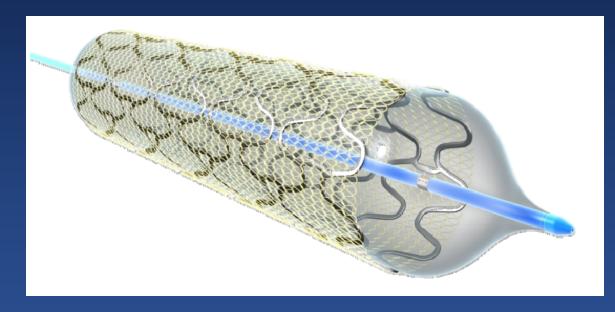






# Special stent for Heart Attacks and SVGs



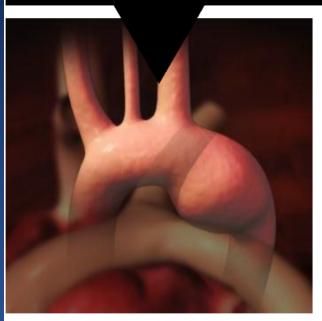




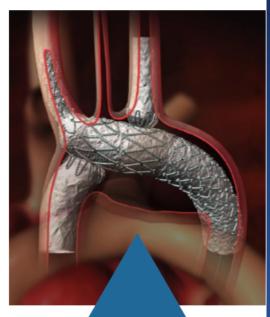
# Novel Endovascular graft technology



#### A SOLUTION FOR ANEURYSMS INVOLVING THE AORTIC ARCH





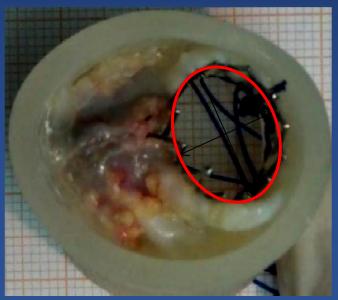


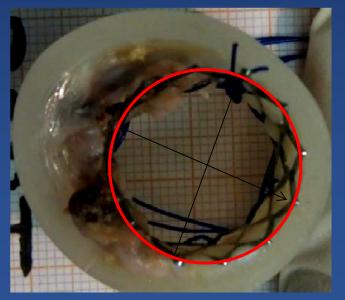
ENDOSPAN LEVERAGES ITS INNOVATIVE PLATFORM TO CREATE A SIMPLE, ENDOVASCULAR PROCEDURE

# Adjunct to TAVR









### **Distal Embolic Protection**

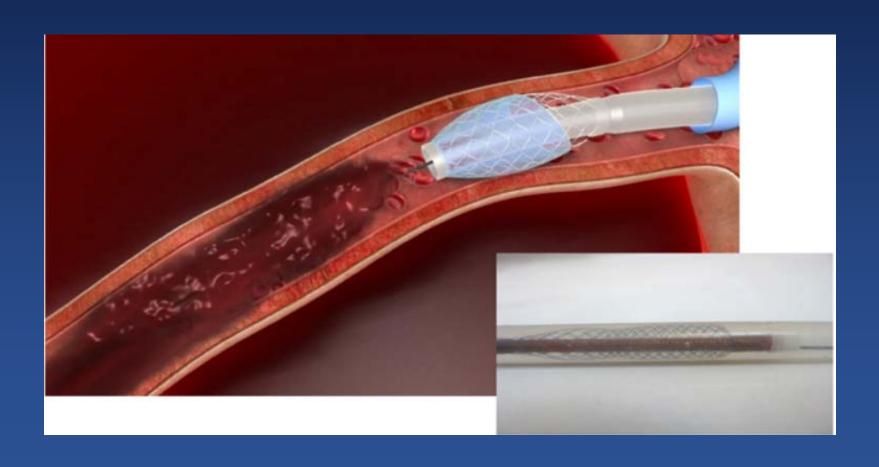






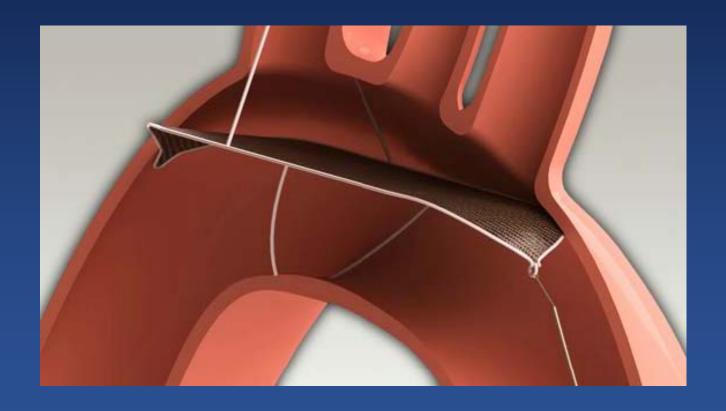
#### **Proximal Embolic Protection**

# Embo*PRO*

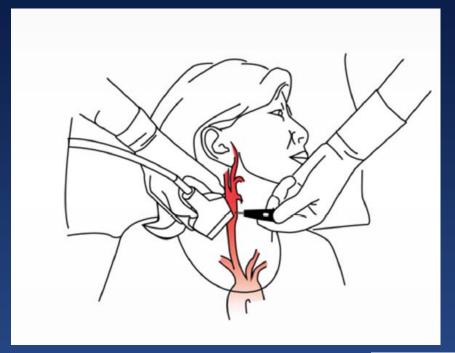


## **Embolic Protection**

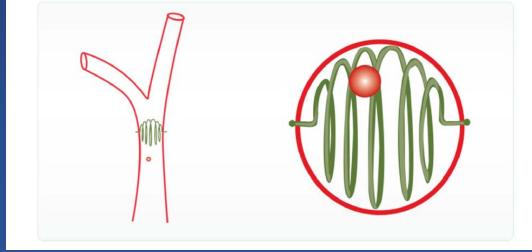




### Cord Traps Emboli from all Source

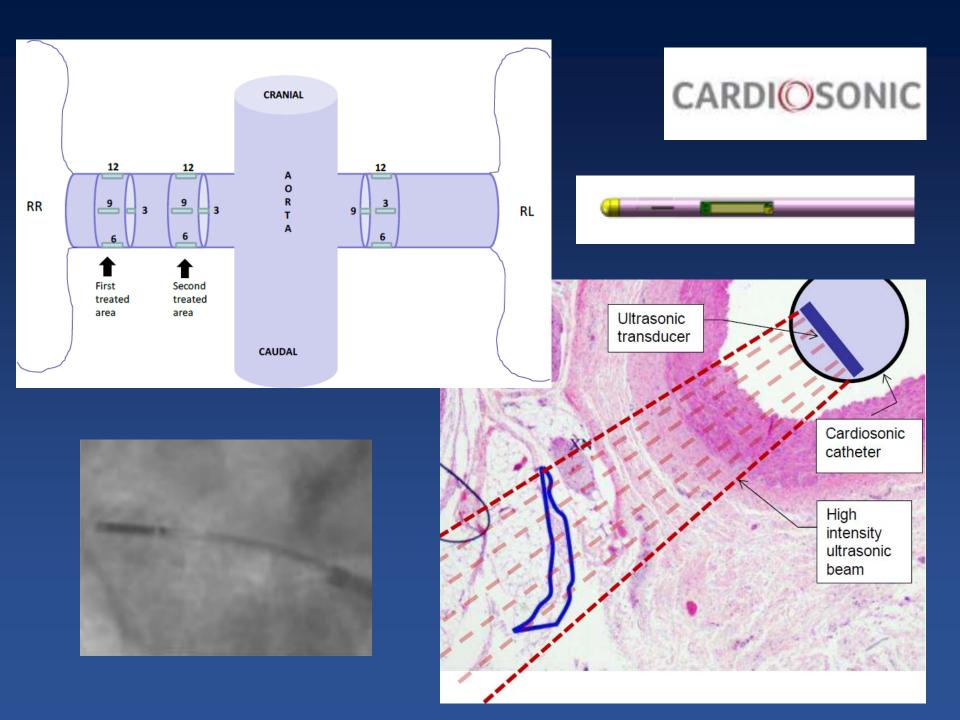






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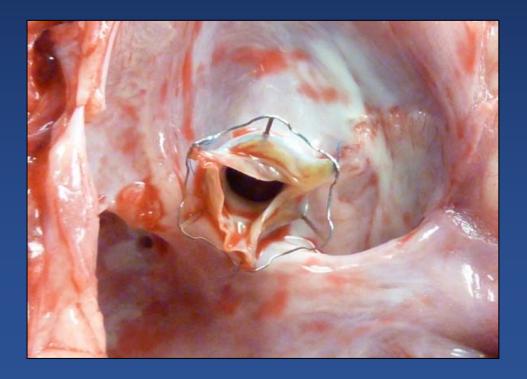




# Intra-Atrial Valve for Unloading CHF







# Percutaneous Trans-Apical Access and Closure Devices



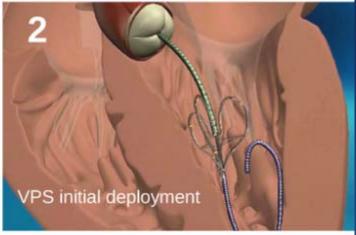




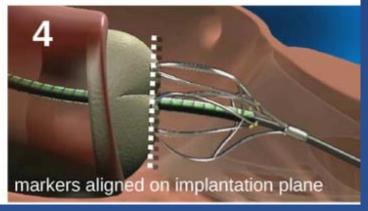
#### **Optimal TAVI positioning**

# M MEDIVALVE





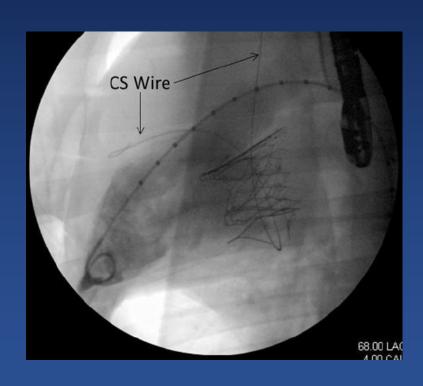


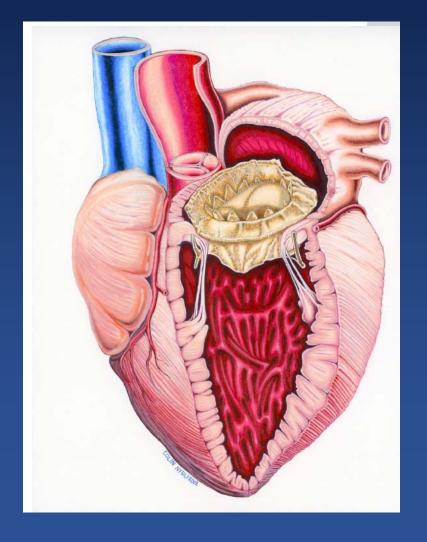


# Trans-Apical Mitral Bioprosthesis



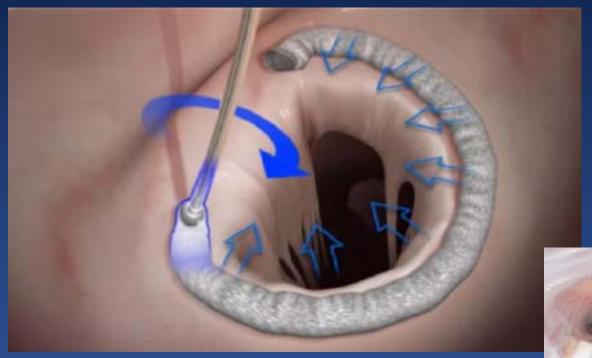






# Percutaneous mitral annuloplasty

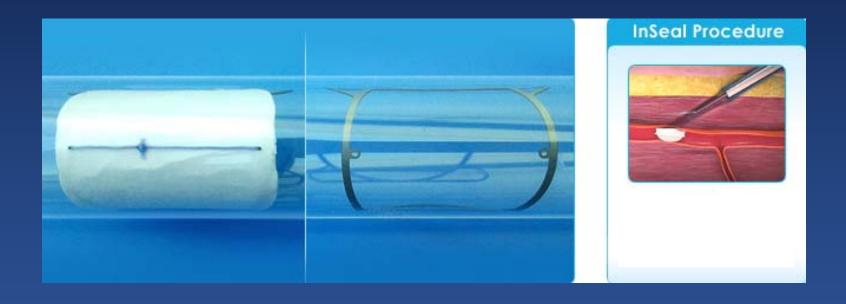






### Closure devices



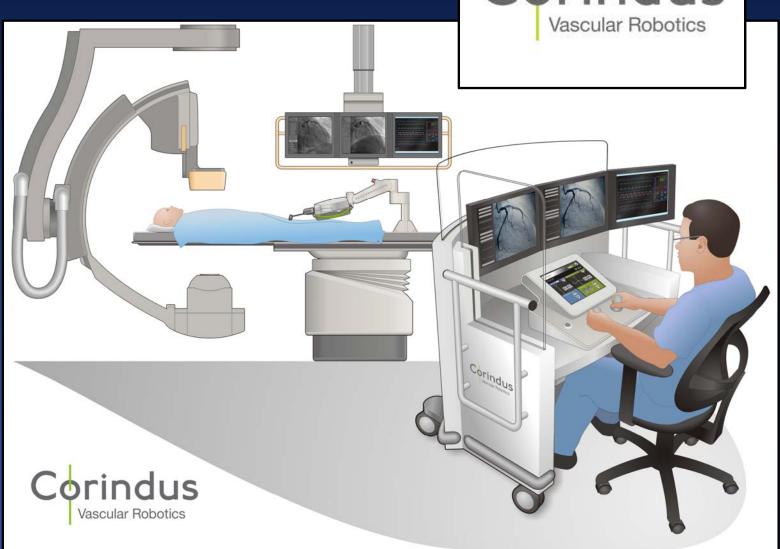


## **CTO** enabling device







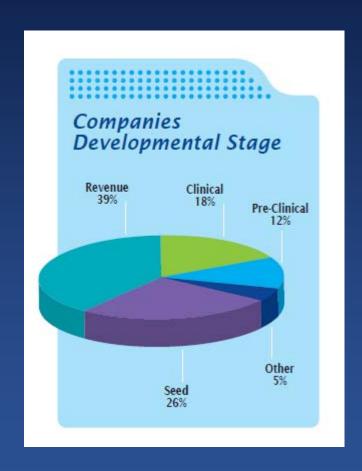


### Made in Israel



### Warning signs for the industry

- Diminished Funding resources!
  - Diminished early financing & late stage funding
  - Shrinking VC investments
- Brain drainage
- Failure to mature
- ❖35% will not survive >5 yrs



Source: PwC & IVC (2012)

#### Conclusion

- Israel innovation is a universally admired national asset.
- Israel exports high-tech and bio-tech to the world.
- Life Science is a major sector of innovation and R&D.
- Cardiology is an important sector in Israeli Life Science.
- The Israeli innovation scene continues to hold promises but shows some vulnerable business signs at the same time!



# Thank you!